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Hughes Launches Virtualized Field Office Server for the Government Market

Managed Solution Lowers Costs, Improves Application Performance, and Simplifies IT Support; Enables Government ‘Field Office of the Future’

Germantown, Md., January 10, 2011—Hughes Network Systems, LLC (HUGHES), the global leader in broadband satellite networks and services and a worldwide leader in managed network solutions, today unveiled a virtualized server offering for the government market designed to reduce IT infrastructure and operating costs, while enabling “Field Office of the Future” applications.

To meet their broader missions, federal agencies at the field office, bureau, and division level are seeking to deploy richer and more secure citizen-facing applications, which increasingly demand more bandwidth and IT infrastructure at each site. The Hughes Virtualized Field Office Server offering meets this challenge head-on, enabling agencies to easily host multiple critical applications on a single managed platform. Both centralized or cloud service applications, and those that must reside at field offices to satisfy high availability and performance requirements are supported on the new Hughes platform.

Agencies can provision the platform with mission-critical applications tailored to their specific needs. Some examples of this flexibility include:

- WAN Optimization, which creates ‘virtual bandwidth’ to and from the field office, improving performance for centralized and cloud applications;
- Live and on-demand training and learning solutions, using video and rich media to improve employee productivity, deliver cost-effective training on agency-specific topics and federal mandates, and promote employee development;
- Video surveillance to enhance physical security;
- Interactive digital signage, for engaging federal employees within agencies and throughout federal campuses; and
- Virtualized desktop environments to replace expensive dedicated PCs.

– More –

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With the Hughes Virtualized Server offering, federal agencies can reduce the number of servers at their sites, while keeping essential applications locally for performance and reliability. Virtualization at the field office level enables IT departments to better utilize their local infrastructure, improving efficiency, application availability and performance while lowering IT costs dramatically. Unlike standalone do-it-yourself solutions, Hughes installs, maintains, and manages the Field Office Server platform, freeing agencies to focus on meeting their missions.

“As federal agencies look to upgrade the aging IT infrastructures at their field offices, bureaus, and divisions, they can benefit from our new Virtualized Field Office Server offering that eliminates the need to deploy multiple single application servers at these sites,” said Tony Bardo, assistant vice president for government solutions at Hughes. “They can easily host their own applications, such as WAN optimization, training, television or digital signage in single or multiple virtual machines, for the utmost in flexibility. The bottom line is that the Hughes Field Office Server brings the benefits of virtualization to all federal field offices—at best value—in a fully managed, easy-to-deploy solution.”

About Hughes Network Systems

Hughes Network Systems, LLC (HUGHES) is the global leader in providing broadband satellite networks and services for large enterprises, governments, small businesses, and consumers. HughesNet[®] encompasses all broadband solutions and managed services from Hughes, bridging the best of satellite and terrestrial technologies. Its broadband satellite products are based on global standards approved by the TIA, ETSI and ITU standards organizations, including IPoS/DVB-S2, RSM-A and GMR-1. To date, Hughes has shipped more than 2.2 million systems to customers in over 100 countries.

Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes maintains sales and support offices worldwide. Hughes is a wholly owned subsidiary of Hughes Communications, Inc. (NASDAQ: HUGH). For additional information, please visit www.hughes.com.

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